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Education

PhD	1994	Economics	Harvard University
MA	1992	Economics	Harvard University
BA	1990	Economics Philosophy of Science	University of Pennsylvania (<i>summa cum laude</i>)

Administrative Appointments

Executive Vice President and Provost, University of Minnesota

2020 – Present

The University of Minnesota system includes five campuses, a systemwide total of over 67,000 students, and 4,000 faculty. The Executive Vice President serves as the chief academic officer for the system, and Provost for the Twin Cities campus. The Twin Cities campus serves over 47,500 students, who benefit from a four-year graduation rate of 65% and a six-year graduation rate of 84% and supports over 4,000 faculty. The University ranks 9th in research among U.S. public universities and is ranked by Forbes as one of the 10 best educational employers in the nation.

Dean, College of Social Science, Michigan State University

2016 –2020

The College of Social Science is the largest unit at Michigan State, including twelve departments or schools (anthropology; criminal justice; economics; geography, environment and spatial sciences; history; human development and family studies; human resources and labor relations; political science; psychology; social work and sociology), seven research centers or institutes and a budget of over \$75M. Over 400 faculty and 450 staff serve more than 6,300 undergraduate and graduate students. We offer twelve undergraduate minors, twelve graduate specializations and Ph.D. degrees in each of the departments and schools. The College generated over 250K student credit hours last Fall, approximately 1/5 of all offered at MSU. Last year faculty in the College produced \$21.5M in external research funding, and our generous donors provided \$15.5M in philanthropic support. The College hosts two #1 ranked graduate programs: African History and Industrial Organization Psychology, and a number of top-ten through top-thirty departments.

Dean, College of Business, University of Texas at Arlington

2013 –2016

The College of Business' part-time MBA is ranked #82 by US News & World Report (2017), and #50 of public universities. Over 120 faculty, both tenure-track and non-tenure-track, are organized into six departments and serve over 5800 students. We offer the Bachelor of Business

Administration, the MBA (in flexible, cohort and executive formats), ten specialty Masters' of Science degrees and the Ph.D.

Division Director, Division of Social and Economic Sciences, Social, Behavioral and Economic Sciences Directorate, National Science Foundation

2010 - 2012

This Senior Executive Service position manages a \$100 million budget, fifteen program officers and nine support staff. The Division includes three disciplinary programs: Economics, Political Science and Sociology, and five interdisciplinary programs: Law and Social Science, Science of Organizations, Science, Technology and Society, Decision, Risk, and Management Science and Methodology, Measurement and Statistics.

Director, Center on Negotiations, University of Texas at Dallas

2007 - 2010

The Negotiations Center facilitated interdisciplinary research and ran a weekly (external) seminar series designed to bring together behavioral and experimental researchers from around the University. Attendees included faculty and Ph.D. students from the School of Economics, Political and Policy Sciences, School of Management, School of Behavioral and Brain Sciences, and many others.

Summary of Academic Accomplishments

75 peer-reviewed publications across multiple disciplines, including:

Strategic Management Journal
Organizational Behavior & Human Decision Processes
Journal of Consumer Research
Journal of Marketing Research
Management Science
Manufacturing & Service Operations Management
Production and Operations Management
Economic Journal

Journal of Public Economics
Experimental Economics
Journal of Risk and Uncertainty
Journal of Economic Literature
Journal of Legal Studies
Journal of Law, Economics & Organization
Journal of Mathematical Psychology
Journal of Theoretical Politics
American Journal of Sociology

Extensive granting experience:

Ten National Science Foundation grants
Five Foundation or Corporate grants
NSF Panels and NIH Study Section service

Editorial board and Associate Editor service:

American Economic Review
Management Science
Organizational Behavior & Human Decision Processes
Journal of Economic Behavior & Organization
Experimental Economics

Bibliometric Indicators for Academic Research (5/2021)

Google Scholar Citation Count: 20,340

h-index: 60

i10-index: 106

Rankings: #33 experimental economist <http://ideas.repec.org/top/top.exp.html>

Top 5% of all economists <https://ideas.repec.org/top/top.person.all.html>

Academic Appointments

McKnight Endowed Professor, University of Minnesota

2020 – present Department of Economics

MSU Foundation Professor of Economics, Michigan State University

2016 – 2020 Department of Economics

Professor and John and Judy Goolsby – Virginia and Paul Dorman Endowed Chair; College of Business, UT Arlington

2013 – 2016 Department of Economics

Professor and Director of The Negotiations Center; Joint appointment between School of Management and School of Economic, Political and Policy Sciences, University of Texas at Dallas

2007 - 2013 Department of Organizations, Strategy and International Management (SOM) and Department of Economics (EPPS)

Division Director, Division of Social and Economic Sciences, Social, Behavioral and Economic Sciences Directorate, National Science Foundation

2010 - 2012 On IPA leave from UT Dallas

*Associate Professor (with tenure), Wharton School of the University of Pennsylvania
Member, Psychology Graduate Group, Associate, Institute of Law and Economics*

2000 - 2007 Department of Operations and Information Management

Visiting Scholar, Haas School of Business, UC Berkeley

2000 - 2001 Marketing Group

Visiting Assistant Professor, University of Pittsburgh

1995 - 1996 Department of Economics

Assistant Professor, Wharton School of the University of Pennsylvania

1994 – 2000 Department of Operations and Information Management

Selected Professional Activities (for a complete list, please request an academic CV)

AAU Advisory Board on Sexual Harassment, 2019-2021

Catherine Shaw Bell Award, American Economic Association, January 2018

Co-organizer Women in J/DM, Judgment and Decision Making Conference, 2004, 2005, 2006

Committee on the Status of Women in the Economics Profession Board of Directors (2000-2006)
Spearheaded NSF Mentoring Workshop Initiative (CeMENT)

Mentor, Diversity Initiative for Tenure in Economics (DITE) 2017-2018

NIA/NIH SEP Review Committees (RFA-OD-10-001 and RFA-OD-10-002), 2010

National Science Foundation Economics Advisory Panel, 2002-2004

National Science Foundation ADVANCE Review Panel, Hunter College, 2005

National Science Foundation ADVANCE Advisory Panel, 2005

Program Review: Department of Economics, University of New Mexico

Accreditation Team: AACSB University of Michigan, Dearborn.

Evaluator: “Universities of Excellence” program, University of Cologne, German Council of
Science and Humanities